Mountain Laurel Ski Club

Board Meeting Minutes: November 4, 2015

Call to order: 6:07 p.m.

Attending: Joan Albert, Kathy Augustyn, Norb Church, Lisa Durland, Chuck Hannah, Jonathan Hauck, Kay Leatherman, Gretchen Marx, Clyde Proch, Kathy Riley, Jan Wallace, Marge Wasel

TOPIC	DISCUSSION	MOTION / 2ND
APPROVAL OF BOARD MEETING MINUTES	The Board approved the minutes of the 10/07/2015 as amended.	Jonathan Hauck Joan Arnold
APPROVALS, TREASURER'S REPORT	**No Approvals Required (all pre-approved):** 1. $2,200 for interest on 5-year notes 2. $15,000 to pay off multiple 5-year notes **Treasurer's Report:** Marge reported that Rick received an invoice for ski instructor insurance for $2,140. Several suggestions were discussed including dropping the instruction program and subsidizing new skiers' lessons at Okemo. The matter was tabled until the December meeting. **Finance Committee:** The Finance Committee presented a cash flow analysis of the Berkshire Bank mortgage offer to the Board with the recommendation that the Board approve the signing of the agreement. **Approved w/ 1 abstention.**	N/A N/A Jonathan Hauck Kathy Riley
MEMBERSHIP	Kathy Augustyn reported on memberships. There are 43 new members (vs. 27 this time last year). The member count currently stands at 513 (544 last year) with 323 total memberships (333 last year). The new household membership rate brought in $2,120 additional membership revenue. Referrals were the source of 55% of new members (vs. 76% last year and 87% two years ago). The Open House garnered two new members and two referrals. **No motion.** Kathy made a motion that the Club raffle off one weekend voucher (for one person) at the new member orientation. **7 in favor, 2 opposed. Motion passed.**	N/A Kathy Augustyn Chuck Hannah

COMMITTEE REPORTS	**Lodge Operations Committee.** Kay Leatherman reported that the Lodge events calendar has been updated and is online. Inn Keepers will be instructed not to bring supplies in order to avoid unnecessary and duplicate expenses. Recycling bins are in the garage. Taping and painting of the 3rd floor egress walkway went well. Catnap needs ceiling repairs now to fix water damage; wall repairs will be completed in the Spring. Both apartments are rented for the season to Club members. The Lodge Committee will write up a "Right of First Refusal" to avoid any conflicts in timing between potential renters. Rick Sullivan will conduct Inn Keeper training on a Wednesday night, date TBD. As of now, six people have signed up for cleanup weekend. **No motion.** **Reservation System.** Lisa Durland reported that the Lodge Reservation system had to be reset. **No motion.**	N/A